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**Dear Chapter Member,**

As we ring in 2018, exciting things are happening with the Energy Services Coalition all around the nation. In 2018 the ESC will hold its Seventh Annual Market Transformation Conference in Atlanta, Georgia. Stay tuned for more updates.

We present this "Year In Review" as a sampling of performance contracting activities making news in Delaware in 2017. To stay up-to-date, or to share a news item with us – please visit the [Delaware ESC Chapter Facebook page](https://www.facebook.com/delawareescchapter/).

The Delaware ESC Chapter has a year-end balance of $11,423 in the Chapter's account. These funds can be used on behalf of the Chapter to provide education and develop and disseminate information to increase the delivery of energy efficiency through a guaranteed energy savings performance contract.

For ideas on Chapter activities we encourage DE ESC Chapter members to check out the [ESC Chapter Playbook](https://www.escusa.com/programs/chapter-playbook/) on our website. The Playbook is a living document that represents examples of successes and challenges in promoting GESPC from state ESC Chapters around the country. The Playbook outlines activities and approaches other state ESC Chapters have engaged in support of a statewide GESPC public program to increase performance contracting activity.

Happy New Year,

Jim Arwood
We need your involvement.

If you are a former Delaware ESC Chapter member, then you know that the ESC provides a unique forum in which all stakeholders can work together to address and overcome barriers limiting the effective use of GESPC. So, if you are still involved in energy savings performance contracting programs, products or services, then coming back to the Energy Services Coalition may be right for you. Please consider renewing your membership. I hope you can come back and be part of the ESC family.

Delaware takes home Energy Stewardship Champion award

Delaware was among 12 states receiving the 2017 ESC Energy Stewardship Champion award at the annual Market Transformation Conference on August 11, 2017. The award is given to states in recognition of outstanding accomplishments in leveraging Guaranteed Energy Savings Performance Contracting to achieve energy savings, infrastructure modernization, environmental stewardship, and economic development.

Since 2012, the State of Delaware and the Delaware ESC Chapter have partnered to ensure that GESPC reduces the strain on taxes and supports a healthy environment for Delawarians. The public/private partnership promotes solutions to failing and inefficient equipment in aging public buildings to reduce utility costs and energy and water consumption. To date, more than $138 million in energy savings projects have been implemented in Delaware as a result of a GESPC. Recent projects have been completed in schools, national guard facilities and cities.

October 18, 2017: The Delaware Chapter of the Energy Services Coalition and the Delaware Sustainable Energy Utility (DESEU) hosted more than 110 attendees at the 4th Annual Delaware Energy Conference at the Chase Center in Wilmington. The Lunchtime Keynote was given by ESC President Tom Walther, who accepted the Energy Stewardship Champion Award from ESC Executive Director Tony DePrima.
you will be able to (re)join us and get involved!

provided by Secretary Shawn M. Garvin of the Delaware Department of Natural Resources and Environmental Control. Session topics included: The Future of Property Assessed Clean Energy (PACE) Financing in Delaware; Implementing Energy Assessment Recommendations; Plugging into the EV Boom; and Emerging Technologies.

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